

*At a Glance*

# Helping Customers Go Further, Faster

## Our Promise

### Go further, faster

We create innovative storage and data management solutions that boost IT efficiency and flexibility. Resources go further and business moves faster with a NetApp® storage foundation.

With an efficient and flexible storage infrastructure, our customers are thrilled that they don't have to choose between saving money and improving business responsiveness. We lower capital and operating expenses, and we help our customers outpace the competition and delight their customers with better, higher-quality services.

## Our Solutions

### A foundation for the future

Organizations around the world are poised for the future with NetApp storage at the foundation of their business. NetApp Unified Storage Architecture—a single platform for diverse applications and workloads—gives customers the most efficient and flexible infrastructure in the industry. From applications storage to virtualized infrastructures to clouds, NetApp leads the way in enabling affordable IT service at the speed of business. Wherever an organization is on the path to a shared IT infrastructure, our solutions bring immediate cost savings and enable IT to respond quickly to growth and opportunities.

## Corporate Snapshot

**\$4B**

Revenue

**1992**

Year Founded

**#5**

Fortune Magazine's "100 Best Companies to Work For" 2011

**150+**

Offices Around the World

**10,000+**

Employees

**NTAP**

NASDAQ Stock Symbol

## NetApp Storage Solutions

A single, scalable architecture for all workloads and applications

### Application

- Database
- Messaging
- Collaboration
- Business
- Engineering

### Virtualization

- Server virtualization
- Desktop virtualization

### Private Cloud

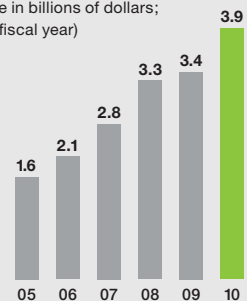
- Products, services, and partnerships for flexible and efficient shared IT infrastructures

### Public Cloud

- Solutions for service providers

## A History of Growth

(Revenue in billions of dollars; NetApp fiscal year)



NetApp consistently outperforms industry growth.

## Our Customers

### Businesses built on NetApp go further, faster

NetApp helps enterprises of all sizes achieve a competitive edge by enabling them to innovate faster and more affordably than their competitors. Globally, service providers support more than a billion customers with services built on NetApp. Media companies push the limits of imagination and performance with the help of NetApp. Internet companies keep pace with data growth and demand for new services by using our flexible storage architecture. Gaming companies use NetApp storage to gain first-mover advantage. Banks and financial giants trust NetApp to store, maintain, protect, and serve their business-critical data.



## Our Culture

### Dedicated to the people we serve

Creating a model company is at the heart of everything we do. It means delivering value to each community we serve: customers, shareholders, employees, partners, and neighbors.

We are committed to living our core values:

Trust and Integrity
Leadership
Simplicity
Adaptability
Teamwork
Go Beyond
Get Things Done

The strength of our culture means that we attract the industry's best to work for our customers' success. As a result, we consistently earn top spots on FORTUNE's list of "100 Best Companies to Work For" in the United States and around the world.

## Our Partnerships

### One team for success

We form lasting partnerships with the industry's best application, infrastructure, consulting, and reseller partners with one goal in mind: the success of our customers. Global enterprises, local businesses, and government installations look to NetApp and our ecosystem of partners to help maximize the business value they get from IT investments.

Professional Services teams from NetApp and our partners offer assessment, design, and implementation services that help customers optimize their IT environments. These experts help customers deploy new capabilities with confidence. Our highly responsive global support organization supplies systems, processes, and people wherever they are needed to provide continuous operation in complex and critical environments.

Discover our passion for helping companies around the world go further, faster at [www.netapp.com](http://www.netapp.com).

### A Few of Our World-Class Partners



#### Contact Us

We have 140+ offices. To find the one closest to you, visit [www.netapp.com/us/contact-us](http://www.netapp.com/us/contact-us).

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